

Career Roadmap Pay Ranges

Manager Training November 2021



Agenda and Presentation Team

Today's Objective

Equip managers with Career Roadmap information related to pay structures and pay ranges to be able to review mapping data prior to the employee review phase.



Career Roadmap Recap



Market Pricing and Salary Structure



Geographic Differences in Pay



Position Mapping Tools and Next Steps



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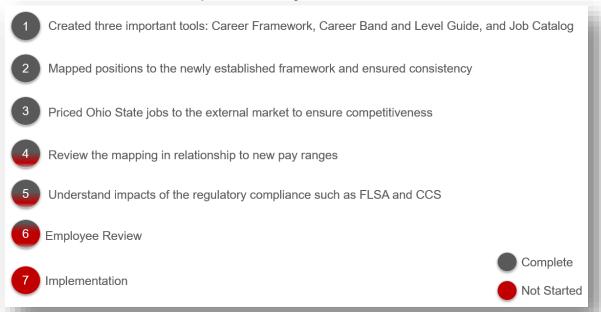
Lisa Kennedy Human Resources Project Manager



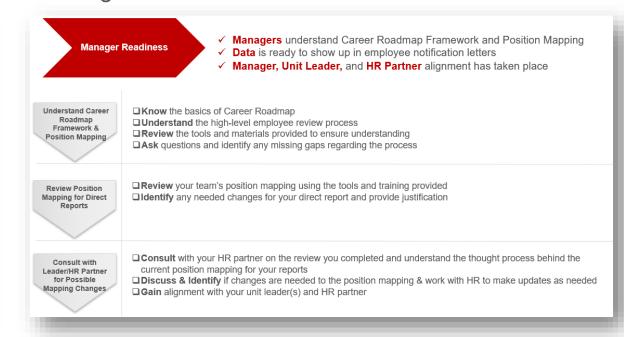
Career Roadmap Recap

During October 2021 manager training we shared...

Career Roadmap Journey



Manager Checklist



Actions Career Roadmap has taken since the October 2021 manager training:

- √ Added recording from last training to Career Roadmap website
- ✓ Refreshed existing and added new FAQs
- ✓ Added new data to the Position Mapping tool e.g., salary ranges, classified status, exempt/nonexempt status, etc.
- ✓ Refreshed existing and added more resources regarding FLSA,CCS
- ✓ Created this training on pay ranges to ensure you have the information needed to provide feedback on position mapping



Ohio State is creating a compensation and talent framework that is consistent, transparent, and sustainable to attract, develop, and retain employees

Market and Internal Alignment

- Structure that aligns Ohio State jobs to market
- Foundation for compensation decision-making
- A common way to describe jobs and career levels across the Campus and the Medical Center

Talent Development

- Visible career path opportunities
- Better staff development discussions
- Foundation for succession planning

Risk Mitigation

- Improved FLSA and Classified Civil Service compliance
- Meaningful, proactive pay equity analysis



Career Framework



Job Catalog



Salary Structure



Compensation Policy



Annual Review Process

Participants in this training manage at least one in-scope staff



Unclassified Staff

Civil Service Staff



Physician

Student employee

Faculty member

Athletic coach

Executive

Bargaining unit

Research Scientists

Visiting Scholars

Note: You may be required to review mapping for any in scope direct report positions

Job Function		Broad group	o of occupational dis e.g., Finance	ciplines				
Sub Function			ed occupational disci e.g., Accounting	pline				
Career Band	Individual	Contributor Series		People Leader Series				
Career Band	Technical	Clinical	Specialized	Managerial	Executive *			
					E5 N/A			
					E4 N/A			
					E3 N/A			
					E2 N/A			
					E1 N/A			
				Manager 5, Accounting				
			Accountant 6	Manager 4, Accounting				
Career Level			Accountant 5	Manager 3, Accounting				
		C4 N/A	Accountant 4	Manager 2, Accounting				
		C3 N/A	Accountant 3	Manager 1, Accounting				
		C2 N/A	Accountant 2					
	Accounting Coordinator 4	C1 N/A	Accountant 1					
	Accounting Coordinator 3							
	Accounting Coordinator 2							
	Accounting Coordinator 1							

Career Framework

More information about the Career Framework can be found on the Career Roadmap website https://hr.osu.edu/career-roadmap/career-framework/

Reminder

To be in the Managerial Career Band, total reports must equal 2 FTE (4:1 ratio for student employees) and majority of work is accomplished through other people

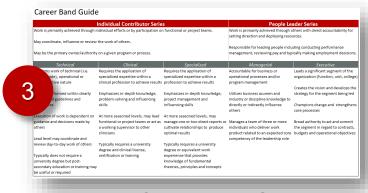
Career Roadmap Recap – Position Mapping

How to map Ohio State position mapping to the Career Roadmap Framework

Job Description

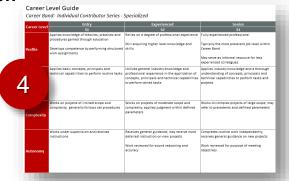
Functions as the Financial Operations Senior Advisor overseeing the financial and accounting operations of the central administration and multiple units for the College of Arts and Sciences (ASC) including the following fiscal services: financial systems, reporting and internal controls, policies and regulations. Approves financial activity according to the designated signature authority. Develops and maintains central budget systems and budgetary policies. Supports the college in budget preparation, forecasting, identifying and implementing strategic initiatives. Oversees the college commitments, including trackmechanisms, the preparation and dissemination of financial ts, and performs financial analysis. Collaborates with centdership to create and analyze reports against performinform strategic planning and further initiatives. Works with college leadership including Deans, finance, human esources and advancement staff. Collaborates with unit Chairs, Directors, and Business Operations Managers on projects. Maintains financial databases, data interfaces and budget models within ASC for various funding initiatives. Participates and pro-actively engages as part of the ASC Finance team, working closely to coordinate efforts on budgeting and university policies and procedures and provide finance training support Responsible for central administration financial and operational audits, enforcing compliance with established procedures and laws. Works with Internal Audit, units and ASC leadership to resolve audit and compliance matters. Compiles and submits in-

Read the Function and Subfunction description available in the job catalog



Use the Career Band Guide to identify the correct band

Start with the Position description



Use the Career Level Guide to identify the correct level

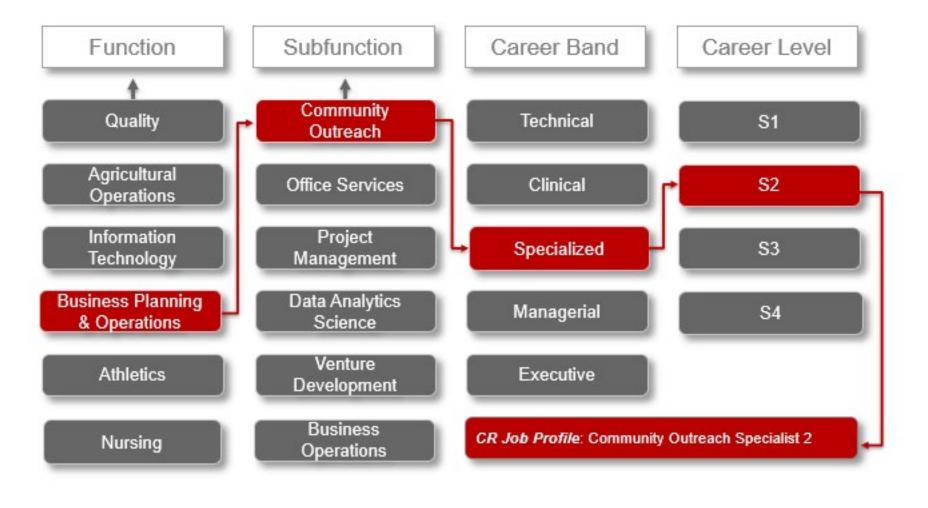


Watch out!
Hybrid Roles
Outdated PDs



Position #1

- Current Classification: 6820
 Program Manager
- · Working Title: Program Manager
- Reports to: Associate Professor
- Position Description: Program
 Manager provides professional and
 administrative support to the
 program such as <u>assisting with</u>
 agenda creation for meetings,
 partnering with chairpersons to run
 the meetings, <u>facilitate</u>
 communication between the OSU
 program and external agencies.
 Promote the program's work via
 various channels. prepare annual
 report with <u>recommendations for the</u>
 improvement of the OSU program
 that assists specific groups in the
 community.
- Total Reports: 1



Career Framework & Position Mapping

Job Function	Broad group of occupational disciplines e.g., Finance										
Sub Function Career Band		Recogniz	ed occupational discip e.g., Accounting	pline							
	Individual	Contributor Series		People Leader S	eries						
Career Band	Technical	Clinical	Specialized	Managerial	Executive *						
					E5 N/A						
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Career Level			Accountant 5	Manager 3, Accounting							
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	Accounting Coordinator 4	C1 N/A	Accountant 1								
	Accounting Coordinator 3										
	Accounting Coordinator 2										
	Accounting Coordinator 1										



Mapping should focus on the <u>position</u> and the <u>duties</u> in the position description.

What should a position description include?

- A shared understanding of position responsibilities and performance expectations
- Functional or technical expertise required of an individual
- Attributes or behaviors that support employees in being successful

When should a position description be updated?

- If there is substantial and permanent change between what is documented in the position description and what the <u>position</u> requires. Considerations:
 - Does the position require operating with a higher level of knowledge, complexity, autonomy/impact, and/or interaction?
 - Is there a business need for a higher level?
 - What level may be needed if position is backfilled?

The position description is the driver for mapping positions to the Career Roadmap framework.

For Career Roadmap, the objectives are:

- 1) Mapping positions accurately
- 2) Getting current employees and new hires to the pay range minimum

When does the manager consider the employee in seat?

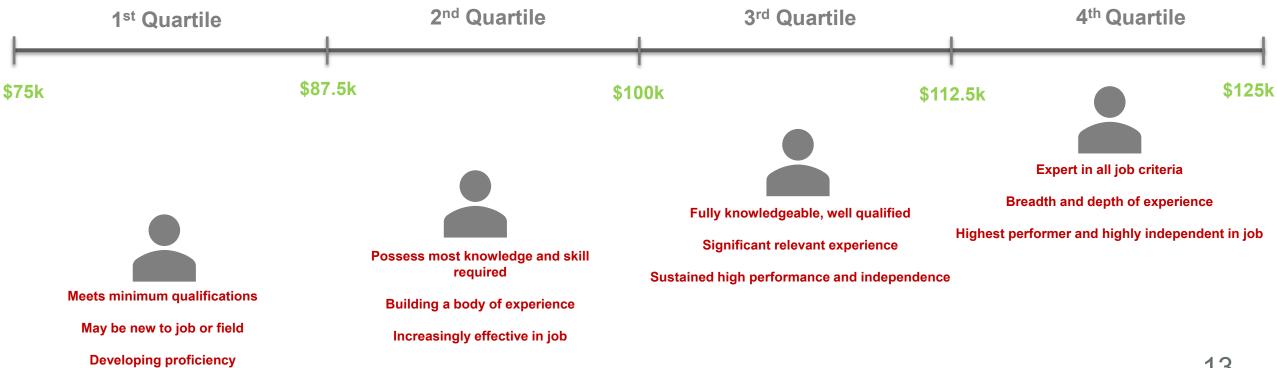
- For the purposes of position mapping, the position is the focus
- Once the position is mapped accurately, identify if the employee's current salary falls within the pay range

After implementation, how do managers use Career Roadmap to develop your team?

- Managers should help their employees understand the Career Band and Level guide and how to use it for their own career development opportunities
- Additional information on position in pay range highlighted on the next slide

How to use quartiles?

- Represents typical characteristics for employees found within each of the range quartiles
- This is can be used after Career Roadmap implementation for evaluating the placement of individuals within pay range. The priorities for Career Roadmap should be 1) mapping positions accurately and 2) getting current employees and new hires to the pay range minimum



Implementation Topic	Coordinated Approach
Above Pay Range Maximum	 Salaries above pay range maximum will be frozen until the pay range advances One-time payments (i.e., lump sum merit) will be offered in lieu of salary increases during annual merit
Below Pay Range Minimum	 No central funding provided to offset raise-to-minimum costs Units <u>not</u> required to immediately move incumbents to range minimum - grace period to be defined * Below minimums will be addressed during grace period—merit, promotions, adjustments, and backfills
New Hires	 New hires and promotions must meet range minimums and maximums after Career Roadmap go-live During grace period, new hires/promotions may be temporarily below minimum if similar peers are (limited)
Vacation Accrual Benefit	 Levels M3 / S5 + are designated as Sr A&P Current Sr A&P employees not mapped at M3 / S5 + maintain legacy benefit while in position

^{*} Exceptions may apply e.g., grant funded positions

Q&A

Market Pricing and

Salary Structure

Market Pricing Basics

- Ohio State provides data on our jobs to salary survey vendors. Other state, regional and national employers, including higher education and health systems, also provide data on their pay practices.
- For certain jobs outside of the standard surveys, Ohio State participates in other salary assessments.
- Ohio State matches internal jobs to the relevant sectors identified by the survey vendor.
- Based on those matches, we get market data which informs our pay ranges

Higher Education







Example: Academic Administration

Health System









Example: Allied Health Specialties

General Industry/Operations







Example: Finance

Reflecting the market through pay ranges

1

Sample Job:

Function: Finance

Subfunction: Accounting

Band/Level: S2

Title: Accountant

Market Reference Value of Job = \$66,500

- FINACTS2 = Grade 17
- Grade assignments and salary structure reviewed annually based on data trends and salary movement

4				
	Career Ro	admap Work	ing Salary St	ructure
	Grade Profile	Minimum (75% of Mid)	Midpoint	Maximum (125% of Mid)
	12	36,900	49,200	61,500
	13	38,700	51,600	64,500
	14	40,650	54,200	67,750
	15	42,675	56,900	71,125
3	16	46,125	61,500	76,875
3	17	49,800	66,400	83,000
	18	53,775	71,700	89,625
	19	58,050	77,400	96,750
	20	62,700	83,600	104,500
	21	67,725	90,300	112,875
	22	73,125	97,500	121,875

^{**}Salary structure is only for illustration purposes.

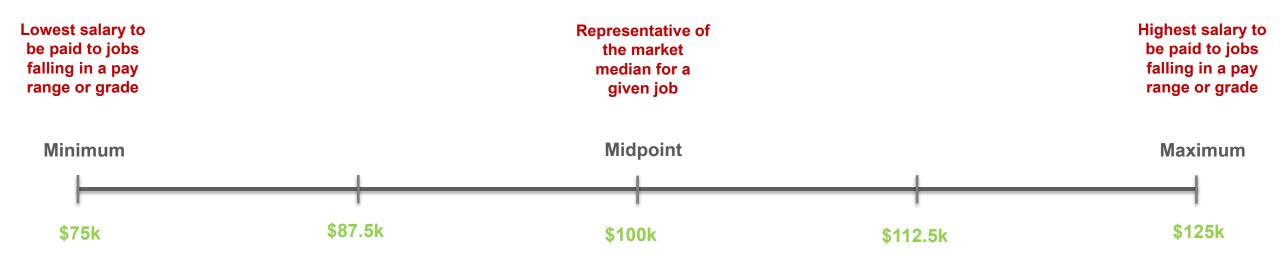
We have three salary structures: Clinical, Staff and Nursing.

- The structure used for a given job will be indicated by the letter that is in front of the grade.
 - C08 = Clinical Structure Used; A10: Staff Structure; N57: Nursing Structure
- Non-exempt jobs will be assigned to an hourly pay range; exempt jobs will be assigned to an annual pay range

Clinical Salary Structure Staff Salary Structure								Nursi	ng S	alary Struct	ture	(Specific C	R Jo	bs only)							
		Round	led -	- Final					Round	ded	- Final					NOT	Ro	unded			
		Min		Mid		Max	Spread		Min		Mid	Max	Spread	Grade		Min		Mid		Max	Spread
C00	\$	18,304	\$	23,712	\$	29,640		A00	\$ 18,304	\$	23,712	\$ 29,640		N00	\$	-	\$	500,000	\$	1,000,000	
C01	\$	23,000	\$	28,700	\$	34,500	50%	A01	\$ 21,600	\$	28,700	\$ 35,900	66%	N37	\$	51,376	\$	71,989	\$	88,442	51%
C02	\$	24,100	\$	30,200	\$	36,200	50%	A02	\$ 22,600	\$	30,200	\$ 37,700	67%	N38	\$	52,312	\$	71,677	\$	91,062	54%
C03	\$	25,300	\$	31,700	\$	38,000	50%	A03	\$ 23,800	\$	31,700	\$ 39,600	66%	N39	\$	57,554	\$	78,853	\$	100,173	54%
C04	\$	26,600	\$	33,300	\$	39,900	50%	A04	\$ 25,000	\$	33,300	\$ 41,600	66%	N40	\$	52,832	\$	71,947	\$	91,062	53%
C05	\$	27,900	\$	34,900	\$	41,900	50%	A05	\$ 26,200	\$	34,900	\$ 43,700	67%	N41	\$	53,768	\$	73,684	\$	93,600	54%
C06	\$	29,300	\$	36,700	\$	44,000	50%	A06	\$ 27,500	\$	36,700	\$ 45,800	67%	N42	\$	59,155	\$	81,058	\$	102,960	54%
C07	\$	30,800	\$	38,500	\$	46,200	50%	A07	\$ 28,900	\$	38,500	\$ 48,100	66%	N43	\$	38,584	\$	50,939	\$	63,294	49%
C08	\$	32,300	\$	40,400	\$	48,500	50%	A08	\$ 30,300	\$	40,400	\$ 50,500	67%	N46	\$	59,613	\$	80,943	\$	102,274	53%
C09	\$	34,000	\$	42,500	\$	51,000	50%	A09	\$ 31,800	\$	42,500	\$ 53,100	67%	N48	\$	62,400	\$	79,820	\$	97,240	44%
C10	\$	35,568	\$	44,600	\$	53,500	50%	A10	\$ 33,400	\$	44,600	\$ 55,700	67%	N49	\$	59,426	\$	79,882	\$	100,339	51%

• For Internal Resource Pool jobs (e.g., WMC substitute workers), structure is a flat dollar amount. Min, Mid and Max should match

What is a Pay Range? Amount of pay an employee could earn for performing a particular job. A pay range has a minimum and a maximum reflecting labor market, level of skill required, employer need and other criteria.



- A grade points to a pay range in a salary structure.
- A pay grade (e.g., A12) will have the same Min Mid Max regardless of the job profile.
- An exception to this is if a geographic differential is applied.

Q&A

Geographic Differences in Pay

Geographic Differences in Pay

Geographic Differential Indicator is a premium or discount applied to a salary structure to account for the variation in cost of labor between locations.

There are three groups who will have a salary structure different than the rest of the population working in Columbus (determined based on work location):

- 1. Regional Campuses: each regional campus assigned a GDI
- 2. Remote Workers: Statewide GDI applied
- 3. Extension: all 88 counties have been assigned a GDI

Regional Campuses

Regional Campus	GDI
Lima Campus	GD95
Newark Campus	GD100
Mansfield Campus	GD90
Marion Campus	GD90
Wooster	GD95
Wooster	GD95

Remote Workers

State	۲	FINAL GD
Alabama		GD95
Arkansas		GD90
Arizona		GD95
California		GD115
Colorado		GD100
Connecticu	ıt	GD110
Florida		GD95
Georgia		GD95
Iowa		GD90
Idaho		GD90
Illinois		GD105
Indiana		GD95
Kansas		GD90
Kentucky		GD90
Louisiana		GD95
Massachus	ett	GD110
Massachus	sett	GD110

LUUISIAIIA GD22

Extension Workers

County	Ľ	Final GDI	Ľ
Adams		GD90	
Allen		GD95	
Ashland		GD90	
Ashtabula		GD90	
Athens		GD90	
Auglaize		GD95	
Belmont		GD90	
Brown		GD95	
Butler		GD100	
Carroll		GD95	
Champaign		GD95	
Clark		GD95	
Clermont		GD100	
Clinton		GD95	
Clinton		GD95	
Clermont		GD100	

Note:

Ranges displayed in the position mapping tool do not account for geographic differential. Please apply the GDI based on the scenario

GDI Example:

Salary Structures will either be discounted or adjusted with a premium. This will apply to the Min, Mid and Max

Name Olivia P.

Current Title Senior Research Analyst

Mapping RESRSCS2

Main Campus GD100

Range $\underline{A18} = \$53,800 \mid \$71,700 \mid \$89,600$

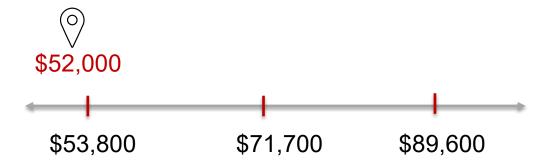
Annual Salary \$52,000

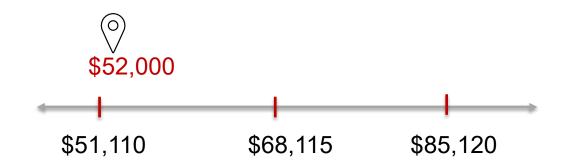
Relative to Range = \$1,800 below min

MappingRESRSCS2Lima CampusGD95

- Range discounted by 5% to reflect the difference
- Example: \$53,800 (\$53,800 X .05) = \$51,110

Adjusted Range A18 = \$51,110 | \$68,115 | \$85,120





Q&A

Manager Readiness

- ✓ Managers understand Career Roadmap Framework and Position Mapping
- ✓ Data is ready to show up in employee notification letters
- ✓ Manager, Unit Leader, and HR Partner alignment has taken place
- ✓ **Due date: December 17, 2021** (units may establish earlier dates)

Understand Career
Roadmap
Framework &
Position Mapping

- ☐ Know the basics of Career Roadmap
- ☐ Understand the high-level employee review process
- □ Review the tools and materials provided to ensure understanding
- □ Understand Ohio State's regulatory compliance with federal and state regulations specifically FLSA and the CCS rules
- □ Ask questions and identify any missing gaps regarding the process

Review Position Mapping for Direct Reports

- □ Review your team's position mapping using the tools and training provided
 - □ Review function, subfunction, band, and level for your direct report(s) with the context of pay ranges
 - ☐ View FLSA and CCS status of your direct reports
- □ Identify any needed changes in the function, subfunction, band/level for your direct report(s) and provide justification
- ☐ Understand where your direct report(s) are in the range and your unit's raise to minimum plan

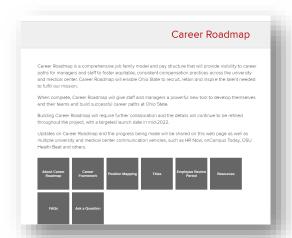
Consult with
Leader/HR Partner
for Possible
Mapping Changes

- □ Consult with your HR partner on the review you completed and understand the thought process behind the current position mapping for your reports
- □ Discuss & Identify if changes are needed to the position mapping, work with HR to make updates as needed
- ☐ Gain alignment with your unit leader(s) and HR partner

Several tools can be leveraged to assist managers

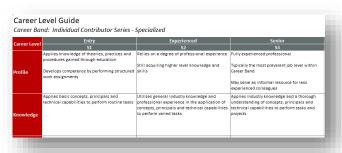


OSU Job Catalog

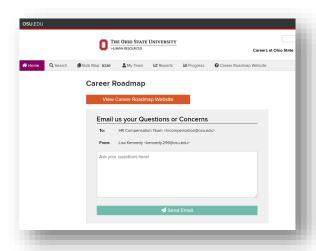


Bite Size learning Videos

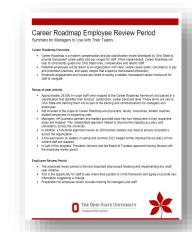
Employee Review webpage



Career Band & Level Guide



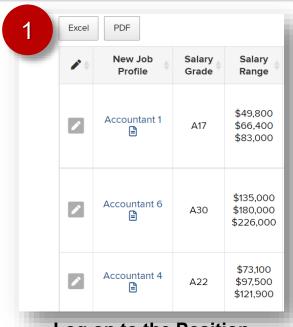
Position Mapping Tool



Manager Talking Points

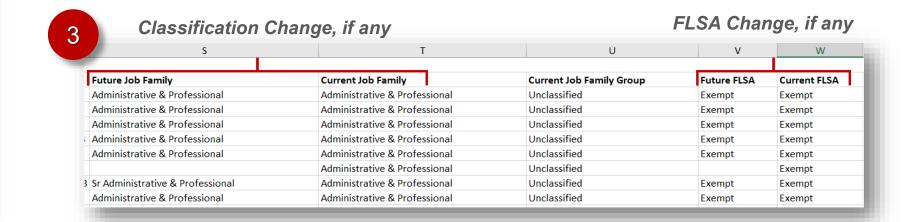


CR Job Profile with
Pay Ranges
Knowledge Base
Article



Log on to the Position Mapping Tool





View Changes

Items to note:

1. Please ignore column A Status "Not Validated"

А	
Status	1
Not Validated	
Not Validated	
Not Validated	

2. If your direct report works at a regional campus, is an extension worker or remote worker (with business reason), please consider GDI.

As part of position mapping, some employees will experience a change in their FLSA and/or Job Family status. Please refer to the October 2021 manager training for details. In addition, FLSA and Job Family video will be refreshed with updated content.

Transition to non-exempt:

- Pay for hours worked eligible for overtime when working more than 40 hours in a workweek
- Provides managers with opportunities to help employees better prioritize their work to reduce excessive hours outside normal work schedule
- May receive differential pay when working evenings and weekends
- Required to track and report all hours worked

Transition to Classified Civil Service:

- Different vacation accrual rates
- Higher maximum vacation carryover
- Not an at-will employee which means more protection for their job

December January February

Career Roadmap Townhall presented by USAC (12/1)

Position mapping feedback due from Manager

(confirm with HR partner on exact due date)

Manager training on Employee Review phase

Employee training on Employee Review phase (anticipated)

Q&A



For questions, reach out to...

Compensation Team HRCompensation@osu.edu

Unit HR Partner https://hr.osu.edu/transformation/hrsd/unit-support/

Career Roadmap Website https://hr.osu.edu/career-roadmap/

THANK YOU FOR YOUR PARTICIPATION!